

Junior/Senior Key Account Manager Benelux/Scandinavia – full-time (all genders)

Your tasks:

- Acting as a reliable interface between customers and internal departments, with the necessary technical and commercial expertise
- Customer support and further development
- Targeting new customers
- Preparing professional offers and competently explaining both their technical and commercial aspects to the customers
- Carrying out negotiations with customers in coordination with the CEO and CTO

Your profile:

- Technical education (mechanical engineering, cooling technology, hydraulics, mechatronics etc.)
- Technical affinity and enthusiasm for cooling/heat transfer systems
- Independent and responsible way of working with team spirit
- Strong intercultural communication skills
- Well-organized, communicative and reliable
- Fluent in English
- Willing to travel
- Strong hands-on mentality with proactive, customer-oriented way of working
- Network in the customer milieu of advantage

Our Offer:

- Long-term collaboration with a well-known international technology leader
- Exciting work in a financially stable and future-oriented company
- Remuneration depending on the kind of collaboration and on professional experience
- Performance-related benefits
- Company car also for private use

Please contact us with your application: personal@asahydraulik.com

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